

**Greater Rochester Association of REALTORS® , Inc.
Genesee Region Real Estate Information Service, Inc.**

**2012 Real Estate Activity Report
1st Quarter**

Existing Homes	4th Quarter 2011	1st Quarter 2012	% of Inc/Dec	1st Quarter 2011	1st Quarter 2012	% of Inc/Dec
Homes Listed for Sale	3,293	4,709	43.0%	4,644	4,709	1.4%
Quarterly Closings	2,243	1,781	-20.6%	1,634	1,781	9.0%
Median Sale Price	124,000	115,000	-7.3%	114,900	115,000	0.1%
Dollar Volume of Sales	334,336,614	240,533,075	-28.1%	219,356,666	240,533,075	9.7%
Purchase Offers Accepted	1,710	2,236	30.8%	1,991	2,236	12.3%

Activity by County/Township

	4th Quarter 2011		1st Quarter 2012		% of Inc./Dec.		1st Quarter 2011		1st Quarter 2012		% of Inc./Dec.	
	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median
Monroe County Towns												
Chili	53	129,900	42	122,500	-20.8%	-5.7%	36	133,000	42	122,500	16.7%	-7.9%
Clarkson	14	146,000	9	119,000	-35.7%	-18.5%	8	121,000	9	119,000	12.5%	-1.7%
Gates	54	95,000	44	108,000	-18.5%	13.7%	52	100,000	44	108,000	-15.4%	8.0%
Greece	193	119,900	156	110,500	-19.2%	-7.8%	160	114,900	156	110,500	-2.5%	-3.8%
Hamlin	21	117,500	13	120,000	-38.1%	2.1%	18	89,000	13	120,000	-27.8%	34.8%
Ogden (Spencerport Village)	28	132,000	32	118,000	14.3%	-10.6%	40	127,900	32	118,000	-20.0%	-7.7%
Parma (Hilton Village)	29	128,000	29	126,000	0.0%	-1.6%	20	134,000	29	126,000	45.0%	-6.0%
Riga (Churchville Village)	13	151,000	6	122,000	-53.8%	-19.2%	11	183,700	6	122,000	-45.5%	-33.6%
Sweden (Brockport Village)	16	117,000	11	96,900	-31.3%	-17.2%	17	118,500	11	96,900	-35.3%	-18.2%
Wheatland (Mumford Vil, Scottsville Vil)	11	95,000	4	NA	-63.6%	NA	3	NA	4	NA	33.3%	NA
Brighton (West Brighton)	71	165,000	47	148,000	-33.8%	-10.3%	51	165,000	47	148,000	-7.8%	-10.3%
East Rochester	12	79,500	4	NA	-66.7%	NA	7	79,615	4	NA	-42.9%	NA
Henrietta (West Henrietta)	76	126,000	55	122,000	-27.6%	-3.2%	59	129,900	55	122,000	-6.8%	-6.1%
Irondequoit (East and West)	144	103,500	101	95,900	-29.9%	-7.3%	95	96,000	101	95,900	6.3%	-0.1%
Mendon (Honeoye Falls Village)	9	195,000	11	160,000	22.2%	-17.9%	7	212,500	11	160,000	57.1%	-24.7%
Penfield	79	172,000	62	142,000	-21.5%	-17.4%	58	173,500	62	142,000	6.9%	-18.2%
Perinton (Fairport Village)	82	165,000	64	175,000	-22.0%	6.1%	69	168,900	64	175,000	-7.2%	3.6%
Pittsford (Pittsford Village)	73	240,000	55	265,500	-24.7%	10.6%	65	235,000	55	265,500	-15.4%	13.0%
Rush	9	195,000	4	NA	-55.6%	NA	4	NA	4	NA	0.0%	NA
Webster (Webster Village)	95	167,000	67	169,900	-29.5%	1.7%	62	170,000	67	169,900	8.1%	-0.1%
Monroe County Total	1,293	126,000	816	126,500	-36.9%	0.4%	842	130,851	816	126,500	-3.1%	-3.3%
City of Rochester	211	63,725	158	60,000	-25.1%	-5.8%	238	49,900	158	60,000	-33.6%	20.2%
Surrounding Counties/Towns												
Genesee County	46	95,000	29	100,000	-37.0%	5.3%	33	87,900	29	100,000	-12.1%	13.8%
Batavia	10	55,000	9	69,000	-10.0%	25.5%	12	89,900	9	69,000	-25.0%	-23.2%
Livingston County	97	129,000	82	100,000	-15.5%	-22.5%	64	106,500	82	100,000	28.1%	-6.1%
Avon & Geneseo	31	190,000	16	122,000	-48.4%	-35.8%	18	142,500	16	122,000	-11.1%	-14.4%
Ontario County	211	145,000	172	133,000	-18.5%	-8.3%	146	132,500	172	133,000	17.8%	0.4%
Canandaigua	41	155,000	38	135,000	-7.3%	-12.9%	25	157,500	38	135,000	52.0%	-14.3%
Victor	30	295,000	19	255,000	-36.7%	-13.6%	25	274,000	19	255,000	-24.0%	-6.9%
Orleans County	66	84,900	54	78,000	-18.2%	-8.1%	47	75,000	54	78,000	14.9%	4.0%
Wayne County	178	108,000	155	114,900	-12.9%	6.4%	119	90,500	155	114,900	30.3%	27.0%
Macedon	14	149,900	11	105,000	-21.4%	-30.0%	13	141,000	11	105,000	-15.4%	-25.5%