

Greater Rochester Association of REALTORS® , Inc.
Genesee Region Real Estate Information Service, Inc.

2012 Real Estate Activity Report
4th Quarter

Existing Homes	3rd Quarter 2012	4th Quarter 2012	% of Inc/Dec	4th Quarter 2011	4th Quarter 2012	% of Inc/Dec
Homes Listed for Sale	4,717	3,094	-34%	3,293	3,094	-6%
Quarterly Closings	3,084	2,453	-20%	2,243	2,453	9%
Median Sale Price	133,000	125,900	-5%	124,000	125,900	2%
Dollar Volume of Sales	502,775,855	372,875,358	-26%	334,336,614	372,875,358	12%
Purchase Offers Accepted	2,363	1,765	-25%	1,710	1,765	3%

Activity by County/Township

	3rd Quarter 2012		4th Quarter 2012		% of Inc./Dec.		4th Quarter 2011		4th Quarter 2012		% of Inc./Dec.	
	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median
Monroe County Towns												
Chili	73	138,000	66	129,900	-9.6%	-5.9%	53	129,900	66	129,900	24.5%	0.0%
Clarkson	21	145,000	9	155,000	-57.1%	6.9%	14	146,000	9	155,000	-35.7%	6.2%
Gates	65	107,000	64	102,000	-1.5%	-4.7%	54	95,000	64	102,000	18.5%	7.4%
Greece	238	116,000	200	119,000	-16.0%	2.6%	193	119,900	200	119,000	3.6%	-0.8%
Hamlin	18	100,000	25	106,300	38.9%	6.3%	21	117,500	25	106,300	19.0%	-9.5%
Ogden (Spencerport Village)	43	141,000	32	152,000	-25.6%	7.8%	28	132,000	32	152,000	14.3%	15.2%
Parma (Hilton Village)	38	153,000	31	121,500	-18.4%	-20.6%	29	128,000	31	121,500	6.9%	-5.1%
Riga (Churchville Village)	6	153,000	7	110,000	16.7%	-28.1%	13	151,000	7	110,000	-46.2%	-27.2%
Sweden (Brockport Village)	30	118,000	27	119,500	-10.0%	1.3%	16	117,000	27	119,500	68.8%	2.1%
Wheatland (Mumford Vil, Scottsville Vil)	14	115,100	13	107,000	-7.1%	-7.0%	11	95,000	13	107,000	18.2%	12.6%
Brighton (West Brighton)	121	159,900	83	151,500	-31.4%	-5.3%	71	165,000	83	151,500	16.9%	-8.2%
East Rochester	10	94,700	10	86,000	0.0%	-9.2%	12	79,500	10	86,000	-16.7%	8.2%
Henrietta (West Henrietta)	85	131,000	86	122,900	1.2%	-6.2%	76	126,000	86	122,900	13.2%	-2.5%
Irondequoit (East and West)	187	108,000	129	104,000	-31.0%	-3.7%	144	103,500	129	104,000	-10.4%	0.5%
Mendon (Honeoye Falls Village)	25	255,000	24	249,900	-4.0%	-2.0%	9	195,000	24	249,900	166.7%	28.2%
Penfield	135	197,800	81	197,500	-40.0%	-0.2%	79	172,000	81	197,500	2.5%	14.8%
Perinton (Fairport Village)	171	190,000	110	189,900	-35.7%	-0.1%	82	165,000	110	189,900	34.1%	15.1%
Pittsford (Pittsford Village)	134	305,000	74	272,000	-44.8%	-10.8%	73	240,000	74	272,000	1.4%	13.3%
Rush	10	175,000	11	237,500	10.0%	35.7%	9	195,000	11	237,500	22.2%	21.8%
Webster (Webster Village)	131	164,900	106	155,000	-19.1%	-6.0%	95	167,000	106	155,000	11.6%	-7.2%
Monroe County Total	1,555	149,000	1,188	138,000	-23.6%	-7.4%	1,293	126,000	1,188	138,000	-8.1%	9.5%
City of Rochester	277	85,000	219	68,000	-20.9%	-20.0%	211	63,725	219	68,000	3.8%	6.7%
Surrounding Counties/Towns												
Genesee County	45	92,000	45	91,000	0.0%	-1.1%	46	95,000	45	91,000	-2.2%	-4.2%
Batavia	10	82,000	12	76,900	20.0%	-6.2%	10	55,000	12	76,900	20.0%	39.8%
Livingston County	138	121,000	109	119,000	-21.0%	-1.7%	97	129,000	109	119,000	12.4%	-7.8%
Avon & Genesee	24	125,000	31	139,000	29.2%	11.2%	31	190,000	31	139,000	0.0%	-26.8%
Ontario County	286	152,500	259	149,900	-9.4%	-1.7%	211	145,000	259	149,900	22.7%	3.4%
Canandaigua	56	182,000	54	188,000	-3.6%	3.3%	41	155,000	54	188,000	31.7%	21.3%
Victor	63	259,900	37	254,000	-41.3%	-2.3%	30	295,000	37	254,000	23.3%	-13.9%
Orleans County	91	87,000	73	79,500	-19.8%	-8.6%	66	84,900	73	79,500	10.6%	-6.4%
Wayne County	208	124,500	205	120,000	-1.4%	-3.6%	178	108,000	205	120,000	15.2%	11.1%
Macedon	32	147,000	19	142,000	-40.6%	-3.4%	14	149,900	19	142,000	35.7%	-5.3%